

# PEPPERDINE UNIVERSITY

## Graziadio School of Business and Management

### JOHN GERARD MOONEY

**Work:**

Graziadio School of Business and Management  
Pepperdine University, Irvine Graduate Campus  
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#### EDUCATION

- 1996 Ph.D. in Business Administration (Information Systems and Business Strategy),  
University of California, Irvine.
- 1984 Master of Management Science, University College Dublin, Ireland.
- 1983 B.Sc. (Computer Science), University College Dublin, Ireland.

#### ACADEMIC APPOINTMENTS

- 2003-date Associate Professor of Information Systems and Technology Management,  
Graziadio School of Business and Management, Pepperdine University.
- 2012-date Research Fellow, Irish Center for Cloud Computing and Commerce.
- 2012-date External Examiner, School of Business, University College Dublin, Ireland.
- 2011-date Research Affiliate, MIT Sloan Center for Information Systems Research, MIT.
- 2010-2011 Visiting Scholar, MIT Sloan Center for Information Systems Research, MIT.
- 2001-2003 Visiting Associate Professor, Graduate School of Management, UC Irvine.
- 1999-2002 Senior Lecturer, Management Information Systems, University College Dublin.
- 1996-2006 Research Associate, UC Irvine Center for Research on IT and Organizations.
- 1990-1999 College Lecturer (received tenure in October 1990), University College Dublin.
- 1987-1990 Assistant Lecturer (tenure track appointment), University College Dublin.

#### ADMINISTRATIVE, PROFESSIONAL AND SERVICE APPOINTMENTS

- Department Chair, Strategy, Information Systems and Entrepreneurship, 2012-date
- Associate Dean, Academic Programs for Working (“Fully Employed”) Professionals,  
Graziadio School of Business and Management, Pepperdine University (2009-2010).
- Associate Dean for Academic Programs and Executive Education,  
Graziadio School of Business and Management, Pepperdine University (2005-2009).
- Co-Chair, Graziadio School Executive Committee, Pepperdine University (2009-2010).
- Track Co-Chair, “Organization Theory, Strategy and IS,” 2011 International Conference on IS.
- Founding Co-Chair (2008-2010) and Immediate Past Chair (2010-2011),  
AACSB Associate Deans Affinity Group
- Co-founder, non-executive director, and strategic adviser, RealExPayments.com (2000-date).

- Faculty Advisor and Secretary, Pepperdine University Beta Gamma Sigma Chapter, (2005-date).
- Vice President for Chapters and Affiliated Organizations (elected by open ballot of members), Association for Information Systems [www.aisnet.org](http://www.aisnet.org) (2004-2007).
- Co-Chair, International Conference on Information Systems Doctoral Consortium, 2003
- Associate Dean for Information and Learning Technologies (1999-2001), Schools of Business, University College Dublin, Ireland

### **CURRENT TEACHING, RESEARCH AND CONSULTING INTERESTS**

- Realizing business value from cloud computing
- Management of IT-enabled business innovation
- Governance and management of information and IT resources
- Business executive roles and responsibilities for IT management.

### **PUBLICATIONS**

Hunt, S.E., J.G. Mooney and M.L. Williams, "Cloud Computing" in Tucker A. B. and H. Topi (Eds.) *Computer Science Handbook 3<sup>rd</sup> Edition- Information Systems and Information Technology - Volume 2*, Chapman & Hall/CRC, Forthcoming 2013.

Mooney, J.G., J.W. Ross, and J. Phipps, "Embrace the Inevitable: Six Imperatives to Prepare Your Company for Cloud Computing," *MIT Sloan CISR Research Briefing*, 12, 10 (October 2012).

Hall, P. O. and J.G. Mooney (2010), "Hybrid Learning Systems: Meeting the Challenges of Graduate Management Education," in Tsang, P., S.K.S. Cheung, V.S.K. Lee, and R. Huang (Eds.) *Lecture Notes in Computer Science 6248: Hybrid Learning*, Springer, August 2010, 34-48.

Chun, M., and J.G. Mooney (2009) "CIO Roles and Responsibilities: Twenty-Five Years of Evolution and Change," *Information and Management*, 46, 6 (August 2009), 323-334.

Mooney, J.G. and D. Ganley, (2007), "Enabling Strategic Agility through Agile Information Systems: the Roles of Loose Coupling and Service Oriented Architecture" in Desouza, Kevin C. (ed.) *Agile Information Systems: Conceptualization, Construction, and Management*, Elsevier/Butterworth Heinemann: 2007, 97-109.

Chun, M., and J.G. Mooney (2006) "CIO Roles and Responsibilities: Twenty-Five Years of Evolution and Change," *Proceedings of the 12<sup>th</sup> Americas Conference on Information Systems*, 3091-3103.

Zwieg, P, Kate M. Kaiser, Cynthia M. Beath, Christine Bullen, Kevin P. Gallagher, Tim Goles, Joy Howland, Judy C. Simon, Pamela Abbott, Thomas Abraham, Erran Carmel, Roberto Evaristo, Stephen Hawk, Mary C. Lacity, Michael Gallivan, Seamas Kelly, John G. Mooney, C. Ranganathan, Joseph W. Rottman, Terry Ryan, Rick Wion, "The Information Technology Workforce:Trends and Implications 2005-2008," *MIS Quarterly Executive*, 5, 2 (June 2006), 101-108.

Mooney, J.G., Book review: The Only Sustainable Edge, *Graziadio Business Report*, 8, 3, 2005.

Mooney, J.G., "IT Matters: or more correctly, use of IT matters," *Graziadio Business Report*, 8, 1, 2005.

- Hensey, Fiacra J., J. G. Mooney, and S. Khan (2004), "DCXNet: Green Pastures Agribusiness" in Ali F. Farhoomand, *Managing e-Business Transformation: A Global Perspective* (Macmillan Press, 2005), 36-44.
- Williams, Michael, J.G. Mooney and M. Chun (2005), "Exploring Organizational IT Learning Mechanisms for Dynamic IT Capabilities," *Proceedings of the 6<sup>th</sup> European Conference on Organizational Knowledge and Learning*, Boston, MA.
- Hensey, Fiacra J., J.G. Mooney, and S. Khan (2004), "Green Pastures Agribusiness" (Teaching case), University of Hong Kong Center for Asian Business Cases, Ref 03/188C.
- Hensey, Fiacra J., J.G. Mooney, and S. Khan (2004), "Green Pastures Agribusiness: Teaching note," University of Hong Kong Center for Asian Business Cases, Ref 03/188TN.
- Ganley, D., J.G. Mooney, and I. Renduchintala, (2003) "Strategic Agility, Loose Coupling, and Web Services: Emerging models and practice," in A. Bharadwaj, S. Narasimhan and R. Santhanam (eds), *Proceedings of the 8th INFORMS Conference on Information Systems Technology*.
- Mooney, J.G. and E. Farrell (2001), "Exploring the Value Proposition of eDemocracy: Insights from eBusiness," *Uporabna Informatika*, 9, 4, 222-230.
- Burton A. and J.G. Mooney (1998), "The Evolution of Electronic Marketplaces: An Exploratory Study Of Internet-based Electronic Commerce Within the American Independent Insurance Agency System", *Australian Journal of Information Systems*, Vol. 6, Electronic Commerce Special Issue, 20-42.
- O’Gorman, C., E. O’Malley and J.G. Mooney (1997), "Clusters in Ireland: The Irish Indigenous Software Industry- An Application of Porter’s Cluster Analysis," *National Economic and Social Council*, Research Series Paper No. 3, November, 1-61.
- Tallon, P., K. Kraemer, V. Gurbaxani, and J. Mooney, (1997), "A Multidimensional Assessment of the Contribution of Information Technology to Firm Performance," in Galliers, R., *et al.* (editors), *Proceedings of the 5th European Conference on Information Systems*, June 19-21, Cork, Ireland, 846-867.
- Mooney, J.G., V. Gurbaxani, and K. L. Kraemer (1996), "A Process Oriented Framework for Assessing the Business Value of Information Technology", *The DATA BASE for Advances in Information Systems*, Vol.27, No. 2 (Spring), 68-81.
- Mooney, J.G., V. Gurbaxani, and K. L. Kraemer (1995), "A Process Oriented Framework for Assessing the Business Value of Information Technology," in J. I. DeGross, G. Ariav, C. Beath, R. Hoyer, and C. Kemerer (eds), *Proceedings of the Sixteenth International Conference on Information Systems*, (10-13 December), 17-27.
- Tallon, P. and J.G. Mooney (1995), "Doing business on the Internet," *Accountancy Ireland*, 27, 4 (Aug. 1995), 21-22.
- Kraemer, K.L., D. Dunkle, V. Gurbaxani, J.G. Mooney, and N. Vitalari (1994), "The Business Value of Information Technology in Corporations," *CSC Consulting and CRITO Special Report*, 1994.
- Dier, D. and J. G. Mooney (1994), "Enhancing the Evaluation of Information Technology Benefits through Comprehensive Cost Analysis," *Proceedings of the First European Conference on IT Investment Evaluation*, 1-15.

Mooney, J.G. and C. Lyon (1994), "Information Technology Planning For Business Benefit: A Case Study Of A 'Back To Basics' Approach," *Proceedings of the First European Conference on IT Investment Evaluation*, 178-186.

Mooney, J.G. (1993), "On Theorising the 'Impact' of Information Technology on Organisational Structure: Prescriptive versus Descriptive Roles," *Proceedings of the 11th Colloquium of the European Group for Organisation Studies - Workshop on Invention and Diffusion of New Organisational Forms*, 210-235.

"Simulex - a Computer-based Simulation Exercise for Paper Import Management Training," (*Software program subsequently translated into French and Spanish*), Division of Trade Services, International Trade Centre (UNCTAD/GATT), Geneva, SWITZERLAND (Developed over the June 1987 - May 1990 period).

"An Assessment of Information Technology Policy at the Hungarian Ministry for Agriculture and Food Management Training Institute," (sponsored by the World Bank), Budapest, HUNGARY (29-30 May, 1989).

"Mathematical Models and Management Decision Problems," in *Management Science 2: Statistics and Management Principles*, Distance Learning Text, National Distance Education Centre, Dublin City University, 1989, 2.1-2.15.

"The Simplex Algorithm," in *Management Science 2: Statistics and Management Principles*, Distance Learning Text, National Distance Education Centre, Dublin City University, 1989, 4.1-4.32.

"Transportation Algorithms," in *Management Science 2: Statistics and Management Principles*, Distance Learning Text, National Distance Education Centre, Dublin City University, 1989, 6.1-6.50.

"Trans-shipment and Assignment Problems," in *Management Science 2: Statistics and Management Principles*, Distance Learning Text, National Distance Education Centre, Dublin City University, 1989, 7.1-7.33.

"Information Technology in the Workplace" in *Information Technology and Systems: An Overview*, Distance Learning Text, National Distance Education Centre, Dublin City University, 1986, 4.1-4.25.

"The Role of Information Technology in Management Science" in *Information Technology and Systems: An Overview*, Distance Learning Text, National Distance Education Centre, Dublin City University, 1986, 6.1-6.25.

"An Assessment of Computing Services at the National Institute for Business Management," (sponsored by the International Labour Office), Colombo, SRI LANKA (February 1988).

"An Evaluation and Comparison of the Points Scoring Systems of CAO Institutions," Irish Universities Central Admissions Office, 1986.

## CONFERENCE, SEMINAR AND WORKSHOP PRESENTATIONS

“Attributes, Assessment and Aspirations Revealed: Insights from the 2011 AACSB Annual Survey of Associate Deans,” (with Deborah Spake), AACSB Annual Associate Deans Conference, Houston, TX, November 14, 2012.

AACSB Symposium for New Associate Deans (Co-designer and co-facilitator of a 2-day workshop), Houston, TX, November 12-13, 2012.

“Essential Practices for Embracing the Inevitability of Cloud Computing,” MIT Sloan Center for Information Systems Research Annual Sponsors Research Forum, Boston, MA, November 7, 2012.

“Finding Opportunities for Digital Innovation in the Cloud,” Pepperdine University Digital Innovation and IS Management Conference, Pepperdine University, Malibu, CA, October 17, 2012.

“Finding Opportunities for Competitive Advantage in the Cloud,” Irish Center for Cloud Computing and Commerce Research Workshop, Dublin City University, Dublin, Ireland, October 5, 2012.

“The Cloud—Enhancing or Undermining the Platform?,” MIT Sloan Center for Information Systems Research Summer Session, Boston, MA, June 19, 2012.

Moderator, Cloud computing panel, Graziadio Alumni Network Orange County Innovation Summit, Santa Ana, CA, May 3, 2012.

“Building Digitized Platforms is Slow: What are the Alternatives?,” Spring Sponsors Research Roundtable, MIT Sloan Center for Information Systems Research, Boston, MA, May 1, 2012.

“The Silver Lining of Cloud Computing and How to Find It,” National Conference on Cloud Computing and Commerce, Dublin, Ireland, April 25, 2012.

“The Silver Lining of Cloud Computing and How to Find It,” Center Club Distinguished Speaker Series, Costa Mesa, CA, March 22, 2012.

Session chair, “Managing IT for Business Value Realization,” 2011 International Conference on Information Systems, Shanghai, China, December 5<sup>th</sup>, 2011.

“Realizing the Business Benefits of Cloud Computing: exactly how do we find that silver lining?,” TiECon SoCal, MIT Sloan Center for Information Systems Research, Long Beach, CA, November 5, 2011.

“Realizing the Business Benefits of Cloud Computing: exactly how do we find that silver lining?,” Annual Sponsors Research Forum, MIT Sloan Center for Information Systems Research, Boston, MA, November 2, 2011.

“Symposium for New Associate Deans” (with Deborah Spake), AACSB International (based on the success of a two hour workshop delivered in 2010, at the request of AACSB we designed and delivered this new 1.5 day symposium for new associate deans, which was fully subscribed and highly rated), Tampa, FL, August 15-16, 2011.

“Online Pricing and Distribution Strategies: The Case of Air Travel” (with N. Granados), INFORMS Annual Meeting, Austin, TX, November 2<sup>nd</sup>, 2010.

“Lessons for New Associate Deans” (a new 2-hour workshop that was designed and delivered in collaboration with Dr. Deborah Spake), 2010 AACSB International Associate Deans and Innovative Programs conference, St. Petersburg, FL, November 1<sup>st</sup> 2010.

“Hybrid Learning Systems: Meeting the Challenges of Graduate Management Education,” Third International Conference on Hybrid Learning, Beijing Normal University, Beijing, August 16, 2010.

“Effective strategies for addressing challenges and adversity”, Associate Deans Affinity Group workshop, AACSB International Conference and Annual Meeting, Anaheim, CA, April 18, 2010.

“Doing IT Research That Matters To Practice: Perspectives On Propositions,” (panel session organizer and chair with panelists B. Ives, J. Ross, V. Sambamurthy, and I. Willcocks), 29<sup>th</sup> International Conference on Information Systems, Phoenix, Arizona, December 17<sup>th</sup>, 2009 (see Hsinchun Chen, Sandra Slaughter, and Janice I. DeGross (eds), *Proceedings of the 29<sup>th</sup> International Conference on Information Systems*, paper 44 available at <http://aisel.aisnet.org/icis2009/44>).

“Career Success and Progression for Business School Administrators: Insights from Deans” (panel session organizer and scribe), Associate Deans Affinity Group and Woman Administrators in Management Education Affinity Group joint workshop, AACSB Associate Deans and Innovative Programs conference, Scottsdale, AZ, November 2, 2009.

“Managing a Diverse Portfolio of Graduate Management Programs,” 16<sup>th</sup> Annual Part-Time MBA Conference, UT Dallas, Dallas, TX, October 8<sup>th</sup>, 2009.

“Creative Strategies for Coping with Challenging and Uncertain Times,” Associate Deans Affinity Group workshop, AACSB International Conference and Annual Meeting, Orlando, FL, April 25, 2009.

“Principles for Responsible Management Education: Perspectives from Pepperdine,” 1<sup>st</sup> Global Forum for Responsible Management Education, United Nations HQ, New York, 4 December 2008.

“Key issues and questions facing business school associate deans: a world café conversation” (workshop facilitators), Associate Deans Affinity Group workshop, AACSB Associate Deans and Innovative Programs conference, Glendale, AZ, November 6, 2008.

“Team Based Experiential Learning: Insights and Lessons Learned from 150 Corporate Projects at Northern Illinois and Pepperdine” (with Doreen Shanahan), AACSB Associate Deans and Innovative Programs conference, Glendale, AZ, November 7, 2008.

“Brainstorming the Agenda and Activities” Associate Deans Affinity Group initial meeting, AACSB International Conference and Annual Meeting, Honolulu, HI, April 15, 2008.

“The CIO is Dead- Long Live the CIO,” Orange County Chief Information Officer (CIO) Roundtable, Irvine, CA, October 12, 2006.

“CIO Roles and Responsibilities: Twenty-Five Years of Evolution and Change” (with Mark Chun), 2006 Americas Conference on Information, Acapulco, Mexico, August 4<sup>th</sup>, 2006.

“Perspectives on IT Governance,” Orange County Chief Information Officer (CIO) Roundtable, Irvine, CA, September 8, 2005.

“Are Prevailing Theories and Practices of IS Security Management Adequate? An Evaluation and Call to Action,” (panel session organizer and chair, with panelists M. Chun, J. George, C. Griffy-Brown and A. Hovav), 11<sup>th</sup> Americas Conference on Information Systems, Omaha, NE, August 13, 2005 (see *Proceedings of the 2003 Americas Conference on Information Systems*, 3627).

“Emerging Practices and Enduring Challenges in Supply Chain Management” (with P. Berry, G. Cannan, C. Lorenz, and E. Shek), Information Systems and Technology Management “Community of Interest” and Alumni Knowledge Update, Irvine Graduate Campus, June 29, 2005.

“The convergence of Web Services and Services Oriented Architecture,” CRITO Consortium Industry Advisory Board, Irvine, June 18, 2005.

“Developing synergies between research, teaching and practice”, Graziadio School of Business and Management Faculty Development Workshop, June 14, 2005.

“eLearning developments and opportunities,” Graziadio School of Business and Management Board of Visitors, May 19, 2005.

“Exploring Organizational IT Learning Mechanisms for Dynamic IT Capabilities” (with Michael Williams and Mark Chun), European Conference on Organizational Knowledge and Learning, Boston, MA, March 18<sup>th</sup>, 2005.

“How do I publish in practitioner journals?,” Session facilitator, Graziadio School of Business and Management Faculty Conference, November 12<sup>th</sup>, 2004.

“Using case studies of atypical contexts for pedagogical impact,” Faculty Development Workshop, Graziadio School of Business and Management, Pepperdine University, October 14<sup>th</sup>, 2004.

“The Integration of Faith and Learning in the Professional Schools: Opportunities and Challenges” (with Charla Griffy-Brown, Ariff Kachra, Robert Cochran, Nancy Harding, James Wilburn), Panel Coordinator and Chair, University Faculty Conference, October 8<sup>th</sup>, 2004.

“Disappearing and Changing Roles and Responsibilities of the CIO: Implications for IS Education and Research” (panel session organizer and chair, with panelists B. Ives, D. Feeny, J. Ross, and M. Chun), 2004 Americas Conference on Information Systems, New York, August 6, 2004.

“The Promise and Peril of Web Services: Strategic and IT Flexibility through Loose Coupling,” CRITO Consortium Industry Advisory Board, Irvine, June 17, 2004.

“Managing IT for Strategic Agility: A Research Journey,” Graziadio School of Business and Management Academic Forum, March 9<sup>th</sup>, 2004.

“Information Integration and Business Process Coordination in Business Process Outsourcing contexts: Implications for Management, Organizations, and Enterprise Systems Architecture” (with Vijay Gurbaxani), SAP Process Innovation Congress, Orlando, March 1<sup>st</sup> 2004.

“Managing Information Technology for Strategic Agility: Rethinking Conceptual Models, Architecture, Development, and Governance” (panel session organizer and chair, with panelists C. Beath, G. Fitzgerald, J. Ross, and P. Weill), 23<sup>rd</sup> International Conference on Information Systems,

December 17, 2003 (see S. T. March, A. Massey, and Janice I. DeGross (eds), *Proceedings of the 23<sup>rd</sup> International Conference on Information Systems*, 991-993).

Opening Devotional, Pepperdine University Faculty Conference, October 17, 2003.

“The AACSB International 2003 Accreditation Standards: Opportunities, Responsibilities and Challenges for the IS Discipline,” (panel session organizer and chair, with panelists J. Valacich, F. Niederman, M.L. Markus, and R.T. Watson), 2003 Americas Conference on Information Systems, August 5, 2003 (see D. Galletta and J. Ross (eds), *Proceedings of the 2003 Americas Conference on Information Systems*, 3085-3086).

“Achieving Technology Enabled Business Innovations,” Irvine Chamber of Commerce ComTech 2002 Conference, Irvine, October 18, 2002.

“Leveraging Learning Between Class Sessions: Using Technology as a Catalyst,” AACSB International 2002 Annual Meeting, Chicago, Illinois, April 9, 2002.

“eDemocracy: A Panacea or Pandora’s Box,” 14th Bled Electronic Commerce Conference, June 26, 2001.

Organizer and Facilitator, AIS Faculty Development Workshop for Central and Eastern European IS Academics, 2001 European Conference on Information Systems, June 28, 2001.

“eBusiness Opportunities and Challenges,” Siemens Management Learning Workshop, San Jose, California, May 8, 2001.

“How to be, or not to be, the eCommerce Hub of Europe: these are the questions”, UCI Center for Research on IT and Organizations, March 14, 2001.

“Becoming an International Hub for eCommerce: a Comparison of National Initiatives in Ireland and Singapore,” UCLA Andersen Graduate School of Management IS Colloquium Series, March 1, 2001.

“Global, Regional, and National Developments in eCommerce,” Goizueta School of Business, Emory University, March 27, 2001.

“It’s getting too noisy out there: Getting Real about eCommerce Research,” Plenary Presentation, European Conference on Information Systems Doctoral Consortium, June 30, 2000.

“The Rise of the eTiger: Building Global Technology Ventures,” UCD Graduate School of Business Alumni Association Evening Update, May 30, 2000.

“eCommerce and Insurance: Opportunities, Implications and Imperatives,” Insurance Institute of Ireland Annual Conference, May 18, 2000.

“Bridging the Digital Divide: Government Imperatives,” Department of Public Enterprise eCommerce Seminar, Brussels, Belgium, March 28, 2000.

“eCommerce and eBusiness: Opportunities and Implications for Inward Investment,” IDA Ireland European Management Workshop, Dusseldorf, Germany, February 1, 2000.



Discussant, "The dot com effect: the impact of e-commerce announcements on the market value of firms," Twentieth International Conference on Information Systems, Charlotte, North Carolina, December 15, 1999.

"eCommerce: Implications for Business and Management," UCD Graduate School of Business Corporate Partners Learning Network, December 2, 1999.

"eCommerce Opportunities and Implications for the Irish Localization Industry," Localization Resource Centre Annual Conference, European Institute, Dublin, November 17, 1999.

"Management Imperatives for the Digital Economy," Cambridge Centre for E-Commerce and Virtual Organization Executive Workshop, Smurfit Graduate School of Business, November 19, 1999.

"Customer Care in the Information Age," Second International Call Centre Workshop, UCD Graduate School of Business, June 11, 1999.

"From Crisis to Innovation: The Y2K Problem and the Teaching of IS Management," (with M. Vitale, B. Light, and G. Knolmayer), 19<sup>th</sup> International Conference on Information Systems, Helsinki, Finland, December 15, 1998 (see R. Hirschheim, M. Newman and J. I. DeGross (Eds), *Proceedings of the 19<sup>th</sup> International Conference on Information Systems*, 414-415).

Discussant, "Innovations in Fiefdoms: Developing a Common Student Information System in Six Finnish Universities," International Federation for Information Processing Working groups 8.2 and 8.6 joint Working Conference on Information Systems: Current Issues and Future Changes, Helsinki, Finland, December 10-13, 1998.

"Electronic Commerce and Customer Management: Opportunities and Implications for Call Centres," International Call Centre Workshop, UCD Graduate School of Business, October 12, 1998.

"Managing the IT Value Proposition," Cambridge Technology Partners Executive Forum, Dublin, September 11, 1998.

"Information Technology and Business: A View from the Academy," UCD Graduate School of Business Executive Forum, 20 April, 1998.

"Revolution or evolution? Emerging myths and realities of Electronic Commerce and their implications for business," UCD Graduate School of Business Alumni Association Evening Update, March 11, 1998.

"Organizational Realities of Information Management," Managing the Information Resource Executive Development Program, UCD Graduate School of Business, September 22-25, 1997.

"Will the Internet Really Revolutionize the Business School and Business Education?" (panel session organizer and chair, with panelists T. Byrnes, B. Ives, R. Galliers, and D. Leidner) (see Galliers, R., *et al.* (editors), *Proceedings of the 5<sup>th</sup> European Conference on Information Systems*, 1529-1531), June 1997.

"Electronic Commerce: Pushing Technology, or Simply Good Business?" (panel session organizer and chair, with panelists C. Beath, S. Magal, S. Jarvenpaa, and S. Kelly; see Galliers R., *et al.* (editors), *Proceedings of the 5<sup>th</sup> European Conference on Information Systems*, 1524-1526, June 1997.

“Information Highways and the Future of the Business School and Business Education,” (panel session organizer and chair, with panelists T. Byrnes, B. Ives, R. Galliers, and D. Leidner; see *Proceedings of the 7<sup>th</sup> International Eastern Academy of Management Conference*, 56-57) June 16, 1997.

“Electronic Commerce: Fad or Fashion?” (panel session organizer and chair, with panelists C. Beath, S. Magal, S. Jarvenpaa, and S. Kelly; see *Proceedings of the 7<sup>th</sup> International Eastern Academy of Management Conference*, 58-59), June 16, 1997.

“Information Management Challenges,” Managing the Information Resource Executive Development Program, UCLA Anderson Graduate School of Management, March 9-14, 1997.

Discussant, “Firm Context and Patterns of IT Infrastructure Capability,” Seventeenth International Conference on Information Systems, Cleveland, Ohio, December 18, 1996.

“ISWorld Net: A Web-based international information infrastructure for information systems scholars and practitioners,” (with B.O’Keefe, B.Schmid, T. Stylianou), 3<sup>rd</sup> European Conference on Information Systems, June 1995 (see Doukidis, G., *et al.* (eds.), *Proceedings of the 3<sup>rd</sup> European Conference on Information Systems*, 1283-1288).

“ISWorld: A Virtual Global Organization for Support of Teaching and Research in Information Systems,” Tutorial presentation, 15<sup>th</sup> International Conference on Information Systems, Vancouver, British Columbia, December 15, 1994.

“Assessing the Relationship between Information Technology and Firm Performance: Productivity and Business Value Impacts”, Graduate School of Management Ph.D. Research Seminar Series, University of California, Irvine, May 26, 1994.

“Information Technology and Productivity: Paradox Lost or Regained?,” UCD Graduate School of Business/Operations Research and Management Science Society of Ireland Research Seminar Series, January 26, 1994.

“Organizations and Information Technology: Issues of Value,” Department of Business Administration Research Seminar, UCD, July 13, 1993.

“The Business Value Of Information Technology : New Concepts For The Changing Nature Of Technology, Work, Organizations, And Competition,” CRITO Seminar Series, Graduate School of Management, University of California, Irvine, California, February 2, 1993.

“An Empirical Investigation of the Relationship between the Business Value of Information Technology and Business Process Re-engineering,” 13<sup>th</sup> International Conference on Information Systems Doctoral Consortium, Dallas, Texas, USA, December 11-13, 1992.

“The Role of Information Technology in the Global Competitive Environment,” UCI Extension Summer School, Graduate School of Management, University of California, Irvine, California, August 11, 1992.

“The New Database Environment: Client-Server Computing on Local Area Platforms,” South Coast Information Systems Executives Group, Irvine, California, July 14, 1992.

“The SIMULEX Management Training Exercise,” Seminar on Import Management of Packaging Paper and Board, Program for Development Co-operation (PRODEC), Helsinki School of Economics, Helsinki, FINLAND, September 11-17, 1989.

## TEACHING ACTIVITIES

### **Courses taught over the past 24 years since my first full-time academic appointment in 1987:**

- ISTM 669: IT-Enabled Process And Decision Support In New Ventures (MSEN core course: developed in Summer 2012; overall teaching effectiveness score was 4.3/5.0)
- ISTM 613: Technology and Operations (Full-time MBA core course: significantly revised the syllabus in Spring 2012; average overall teaching effectiveness score over 3 sections is 4.7/5.0)
- ISTM 603: Information Resources and Technology (Full-time MBA core course: significantly revised the syllabus in Fall 2011; average overall teaching effectiveness score over 2 sections is 4.7/5.0)
- MBAA 678: Managing Information Systems for Business Innovation” (Executive MBA core course: designed the initial course syllabus; average overall teaching effectiveness score over 5 sections is 4.8/5.0)
- ISTM 654: Information and Process Systems (Fully Employed MBA core IS course), Graziadio School of Business and Management, Pepperdine University; average overall teaching effectiveness score over 11 sections is 4.7/5.0; 17-27 students per section).
- “IT Essentials for SCE Business Leaders” Executive Education program for Southern California Edison (18-25 participants per class; led the design, selling, delivery and coordination with SCE; multiple sections of 18-25 participants; average overall teaching effectiveness score was 4.6/5.0).
- “Information Technology for Management” (Full-Time, Fully Employed and Executive MBA core IS course, Paul Merage School of Business, University of California Irvine; 30-60 students per section; average overall teaching effectiveness score was 6.0/7.0).
- “Introduction to Information Management,” (Undergraduate Management Minor IS elective, University of California Irvine, (80 students per section; average overall teaching effectiveness score was 5.7/7.0)
- “Management & Health Services Info. Systems,” MBA in Health Services Management, Michael Smurfit Graduate School of Business, University College Dublin, Ireland (~25-30 students per section; teaching evaluations not shared with faculty unless there were problems)
- “Managing Information Systems: Economic and Organization Perspectives,” MS in Business Studies program, Michael Smurfit Graduate School of Business, University College Dublin, Ireland (~20-35 students per section; overall evaluations 4.21-4.76)
- “The Evolution of Electronic Commerce,” MS in Business Studies program, Michael Smurfit Graduate School of Business, University College Dublin, Ireland (~30-45 students per section; overall evaluations 4.29-4.86/5.0)
- “Management, Organizations, and Information Technology,” International Executive MBA, Michael Smurfit Graduate School of Business, University College Dublin, Ireland (~25-30 students per section; teaching evaluations not shared with faculty unless there were problems)
- “Introduction to Computers and Information Systems,” Quinn School of Business, University College Dublin, Ireland (Freshman undergraduate class, ~300 students per section)

- “Database and Information Systems Design” Quinn School of Business, University College Dublin, Ireland (Junior undergraduate class, ~300 students per section)
- “Information Systems Development and Implementation” Quinn School of Business, University College Dublin, Ireland (Senior undergraduate class, ~50-70 students per section)

### **Contributions to Teaching, Learning and Course Development at Pepperdine**

- Assisted Tetsuya O’Hara to develop a new one week Global Business Intensive course on “Environmental Entrepreneurship Development and Stewardship,” offered in collaboration with Conservacion Patagonia <http://www.conservacionpatagonica.org/> and held at the future Patagonia National Park, Chile from December 12-17, 2010.
- Collaborated with Doreen Shanahan, Alisa Lopez, and the US Commercial Service to create a new “Going Global with Graziadio” global business development consulting course (based on the “E2B” model) to assist LA-area businesses identify and verify a viable export market for their products/services and develop an export development plan. The course requires international travel to the target market by representatives or all members of each student team. It is being piloted over the Summer 2010 trimester.
- Assisted Dr. Michael Metzger (a visiting professor from INCAE in Costa Rica) to develop a new one week intensive course on “Conducting Sustainable Global Business in Latin America” that was offered at the West LA graduate campus in December 2009.
- Collaborated with the 670X lead faculty over the past three years to enhance the focus, rigor and learning outcomes of the 670X integration modules, including clarification on faculty roles, students deliverables, and the development of support faculty training.
- Developed the “MBA Plus” Alumni Lifelong Learning program to allow MBA alumni to continue their learning with the possibility of completing the requirements to obtain additional concentrations at a 75% tuition discount for up to 4 units of coursework per academic year.
- Initiated the discussion of the SEER certificate within the full time MBA program.
- Encouraged greater adoption of technology-supported “blended learning” at the Graziadio School by developing the job specification for the Director of e-Learning, hiring the current incumbent, and collaborating with her on various initiatives, including the development of the “Blended Learning Faculty Fellows” program.
- Collaborated with Larry Cox and Jack Green on the redesign of the Entrepreneurship concentration, and on the design and development of the MS in Entrepreneurship program.
- Collaborated with Ann Feyerherm and the OT discipline to design the MS in Management and Leadership program.
- Encouraged the then Program Director for Full Time programs to consider diversifying the full time program portfolio to reduce the enrollment pressure on the Full Time MBA and allow it to enhance its quality and rankings while pursuing new markets for specialized MS degree programs, and collaborated on the process of bringing these programs to fruition.
- Developed the initial course design for the EMBA “Managing Information Systems for Business Innovation” course and taught the first three sections.
- Co-presented a session on “Interesting Developments in Management Education Today” at the Graziadio School Faculty Conference, February 1, 2008.
- Developed the initial design and proposal to offer an “IT Essentials for Southern California Edison Business Leaders” as an executive education program at the Villa Graziadio Executive Education center. This program was offered about 10 times to groups of 16-24 senior executives

at SCE over the 2004-2006 period and ultimately involved the majority of the full-time IS faculty in its delivery.

- Contributed to the redesign of the curriculum for the core “Information and Process Systems” course within the FEMBA program at the Graziadio School of Business and Management, Pepperdine University.
- Mentored faculty colleagues and new adjunct faculty on the course design and teaching approaches.

### **Teaching Accomplishments and Awards**

- Have consistently received high teaching evaluations across undergraduate, full-time MBA, part-time MBA, Executive MBA, and Executive Education programs at University College Dublin, UC Irvine and Pepperdine University.
- Designed the curriculum and broader proposal for a three-day “IT Essentials for Southern California Edison Business Leaders” executive education program that was chosen by SCE over proposed offerings by USC and Wharton, was subsequently delivered to about 230 of the top senior executives at SCE over about 10 offerings, and involved all full-time faculty within the IS discipline.
- Recipient of the University College Dublin Graduate School of Business Teaching Excellence Award for the Masters of Business Studies Program (April 2000).
- Recipient of the University President’s Teaching Award, University College Dublin (1999).
- Have taught graduate and undergraduate courses in Sri Lanka, Singapore, and Hong Kong.
- Designed, Implemented and acted as Academic Coordinator for the Electronic Commerce specialism within the Masters of Business Studies program (1999-2001)
  - Designed the overall structure of the degree program and outline design of individual courses
  - Negotiated donation of eCommerce business plan project prizes by The Crucible Corporation for the Virtual Team Exercise, a international collaborative project with universities across Europe, Asia and the US and for the extension of these prizes to include US\$50,000 in seed capital and potential US\$1 million in venture capital for winning plan in the 2000-2001 academic year.
  - Negotiated Andersen Consulting prize for first place in the program.
- Program Director of the Graduate Diploma in Business Studies (1995 to 1999)
  - Encouraged widespread adoption of continuous assessment and group project work
  - Introduced the Student Forum, Social Committee, and Alumni Committee as mechanisms for student involvement in the running of the program
  - Introduced annual Teaching Awards to the program in 1997
  - Designed, marketed and managed the introduction of the DBS(Information Technology) program in 1996
  - Secured £90,000 from Cambridge Technology Partners for “International Student Internship” scheme for DBS(IT) graduates
  - Among the first of three professors worldwide to introduce a graduate level course on Electronic Commerce in January 1995.

## **UNIVERSITY, COMMUNITY AND PROFESSIONAL SERVICE**

- Editorial Board member: the Journal of Global Responsibility (2009-date), MIS Quarterly Executive (2003-date), the Journal of Strategic Information Systems (2000-date), and the eService Journal (1999-date).
- Volunteer Trail Boss and Land Steward, Irvine Ranch Conservancy, (2011-date).
- Parent volunteer, Props and backstage crew, Maple Youth Ballet, Irvine, CA (2010-date).
- Member, City of Irvine Community Emergency Response Team (2009-date).
- Chair, St. Thomas More Parish Fall Family Fair, 2006-2008, 2010-2012.
- Member, Orange County Chief Information Officer (CIO) Roundtable, (2004-date).
- Associate Editor, “Strategy, Organization Theory, and Information Systems” Track, 2012 International Conference on IS.
- Associate Editor, “Innovation Theory, Research and Practice in Information Systems” Track, 2011 European Conference on IS.
- “Christ Renews His Parish” Continuation Committee, St. Thomas More Parish (2007-date).
- Eucharistic Minister, St. Thomas More Parish, Irvine (2005-date).
- University Academic Council, 2005-2008.
- CIO’s Faculty Advisory Task Force, Pepperdine University (2008-2010)
- Organizing Team and Lead Marshall, St. Thomas More Eucharistic Procession, December 2009.
- Co-organizer, Southern California Workshop on Information Systems Development, USC Marshall School of Business, June 13<sup>th</sup>, 2008.
- Organizer and co-facilitator, “Reflecting on Faith, Vocation, and Everyday Life,” Center for Faith and Learning staff development seminar, Pepperdine University West Los Angeles Campus, May-June, 2008.
- Organizer and co-facilitator, “Reflecting on Faith, Vocation, and Everyday Life,” Center for Faith and Learning staff development seminar, Pepperdine University West Los Angeles Campus, June 2007.
- Organizer and co-facilitator, “Reflecting on Faith and the Lives of the Professional School Academic,” Center for Faith and Learning faculty development seminar, Pepperdine University West Los Angeles Campus, June 5-9, 2006.
- Co-organizer and participant, GSBM and GSEP Faculty Qualitative Research Workshop, April 18-20, 2005, Pepperdine University West LA Graduate Campus.
- Chair, “Christ Renews His Parish” Continuation Committee, St. Thomas More Parish (2005-2007).
- Member of the Faculty Council (elected), GSBM, Pepperdine University (2004-2005).
- Lay Director, “Christ Renews His Parish” Retreat, St. Thomas More Parish, Irvine (2004-2005).
- Chair, eLearning Task Force, GSBM, Pepperdine University (2004-2005)
- Member, Integration and Simulation Committee, GSBM, Pepperdine University (2003-2004).
- Member, Board of Business Studies Curriculum Assessment, National Council for Educational Awards, (1996-1999).
- External Examiner, National University of Ireland Maynooth, Trinity College Dublin, and University of Ulster.
- Member of the Irish Business Employers Consortium (IBEC) eCommerce Strategy Steering Committee (2000-2001).
- Member, Electronic Commerce Advisory Board, Dublin Chamber of Commerce, 1999-2000.

- Member, Electronic Commerce Policy Steering Group, Forfás and the Irish Department of Enterprise, Trade, and Employment, 1999.

### **PREVIOUS ADMINISTRATIVE, PROFESSIONAL AND SERVICE APPOINTMENTS**

- Associate Dean, Academic Programs for Working (“Fully Employed”) Professionals, Graziadio School of Business and Management, Pepperdine University (2009-2010).
- Faculty mentor, 2009 Americas Conference on Information Systems MISQE Workshop on Developing Papers for Practitioner Audiences, San Francisco, CA, August 6<sup>th</sup>, 2009.
- Associate Dean for Academic Programs and Executive Education, Graziadio School of Business and Management, Pepperdine University (2005-2009).
- Co-Chair, Graziadio School Executive Committee, Pepperdine University (2009-2010).
- Co-Chair (and co-founder), AACSB Associate Deans Affinity Group (2008-2010).
- Associate Editor, “Organization Theory, Strategy and IS” track, 2010 International Conference on IS.
- Associate Editor, “Doing IT Research that Matters” (Theme) track, 2009 International Conference on IS.
- Reviewer for MIS Quarterly, MIS Quarterly Executive, The European Journal of Information Systems, the Journal of Strategic Information Systems, Management Science, Electronic Markets, the Journal of Electronic Commerce Research, the Journal of Information Technology, Omega, the International Conference on Information Systems, the Americas Conference on Information Systems, and the European Conference on Information Systems.
- Co-facilitator, 2009 Americas Conference on Information Systems MISQE Workshop on Developing Papers for Practitioner Audiences, San Francisco, CA, August 6<sup>th</sup>, 2009.
- Doctoral Consortium Faculty mentor, 2009 European Conference on IS, June 5-8, 2009.
- Session chair, “Principles for Responsible Management Education: Sharing Information on Progress with Stakeholders,” 1<sup>st</sup> Global Forum for Responsible Management Education, United Nations HQ, New York, 4-5 December 2008.
- Conference committee, 2008 AACSB Associate Deans and Innovative Programs Conference.
- Conference organizer and Co-Chair, 15<sup>th</sup> Annual Part-time MBA Conference, Malibu, California, October 21-22, 2008.
- Associate Editor, “Teaching Cases” Track, 2008 International Conference on IS.
- Vice President for Chapters and Affiliated Organizations (elected by open ballot of members), Association for Information Systems [www.aisnet.org](http://www.aisnet.org) (2004-2007).
- Faculty mentor, 2006 Americas Conference on Information Systems MISQE Workshop on Developing Papers for Practitioner Audiences, Acapulco, Mexico, August 3<sup>rd</sup>, 2006.
- Chair, eLearning Task Force, GSBM, Pepperdine University (2004-2005)
- Faculty Counselor, Junior Faculty Consortium (“MIS Camp”), 2005 Americas Conference on Information Systems, Nebraska City, NE, August 11<sup>th</sup> 2005.
- Associate Editor and Editorial Board member, Communications of the Association for Information Systems (2003-2004).
- Ph.D. Committee member, Dale Ganley, UCI Paul Merage School of Business, 2003-2005.
- External Examiner, Ph.D. Degree Board, University of Cape Town, 2004.
- Program Committee, International Federation for Information Processing Working Group 8.6 2006 Conference, Galway, Ireland, June 7-10, 2006.

- Program Committee, European Conference on Management, Leadership and Governance related to Information Systems, Reading, UK, July 7-8, 2005.
- Program Committee, International Federation for Information Processing (IFIP 8.6) IT Innovation Conference, Leixlip, Ireland, May 30-June 2, 2004.
- Executive Committee, International Conference on Information Systems (ICIS), 2002-2004.
- Co-Chair, ICIS 2004 Doctoral Dissertation Awards Committee.
- Co-Chair, International Conference on Information Systems Doctoral Consortium, 2003.
- ISWorld Oversight Committee, 2002-2004
- Site Selection Advisory Committee, International Conference on Information Systems, 2002-2003.
- Panels and Debates Track Co-Chair, 2001 International Conference on Information Systems.
- Conference Officer, 9<sup>th</sup> European Conference on Information Systems, 2001.
- Associate Dean for Information and Learning Technologies (1999-2001), Schools of Business, University College Dublin (UCD), Ireland.
- International Council Member for Europe, Africa and the Middle East, Association for Information Systems (1998-2001).
- Academic Director, Master of Business Studies (Electronic Commerce), U Dublin (1999-2001).
- Doctoral Consortium Co-Chair, 8<sup>th</sup> European Conference on Information Systems, 2000.
- Program Director, Graduate Diploma in Business Studies, University College Dublin (1996-2000).
- Member of the Executive Operating Committee of ISWorld Net, a global collaboration of information systems academics and professional groups (1995-1998).
- Founder and List Manager of the ISWorld Email Discussion List for 2,800 IS academics around the world (1994-1999).
- Member, Board of Business Studies Curriculum Assessment, National Council for Educational Awards, (1996-1999).
- External Examiner, National University of Ireland Maynooth, Trinity College Dublin, and University of Ulster.
- Advisory Board, Orbism Ltd, (1997-2000).
- Advisory Board, eWare Ltd (1998-2002) (acquired by Best Software in 2002).
- Consulting assignments to a number of international organizations including Bank of Ireland Group, AIB, IDA Ireland, Assurelink, OptimAS, Orbism, RealExPayment, Siemens, The Crucible Corporation, and Forfás.
- Technical Adviser, EU Tempus Program, Lajos Kossuth University, Debrecen, Hungary, May 20-24, 1996.
- Member of the Working Group on the Reform of Evaluations and Calls in the EU Fourth Framework Program in IT, European Commission, Directorate-General III, 1994.
- Technical Adviser, International Labour Office, National Institute of Business Management, Sri Lanka (1988-90).

#### **MEMBERSHIP OF LEARNED AND PROFESSIONAL SOCIETIES**

- Association for Information Systems (1995-date)  
(Elected by membership to serve as Vice-President for Chapters and Affiliated Organizations)



from 2004 to 2007; Elected by membership to serve as Council Member for Europe, Middle East and Africa region from 1998-2001)

- Society for Information Management (2005-date)
- AIS Special Interest Group on IS Leadership (2004-date)
- Beta Gamma Sigma (1996-date)

### **OTHER PROFESSIONAL DEVELOPMENT ACTIVITIES**

- University Faculty Conference, October 8, 2010.
- Faculty development workshop on Simplex Idea Generation Methodology, April 29-30, West LA Graduate Campus, Pepperdine University.
- AACSB International Annual Conference, Anaheim, CA, April, 2010.
- Graziadio School Faculty Conference, March 12<sup>th</sup>, 2010.
- AACSB Associate Deans and Innovative Programs Conference, November 2009.
- University Faculty Conference, October 2, 2009.
- AACSB Applied Assessment Seminar, Nashville, TN, May 7-8, 2009.
- AACSB International Annual Conference, Orlando, FL, April 26-29, 2009.
- AACSB Aspiring Deans Seminar, Orlando, FL, April 25-26, 2009.
- AACSB Associate Deans and Innovative Programs Conference, November 2008.
- AACSB Sustainability Conference, June 2008.
- AACSB International Annual Conference, April, 2008.
- 14<sup>th</sup> Annual Part-time MBA Conference, Washington University, St. Louis, MO, October, 2007.
- AACSB Graduate Programs Conference, November 2006.
- AACSB and EFMD International Annual Conference, April, 2006.
- AACSB Maintenance of Accreditation Seminar, September 28, 2006.
- AACSB Assessment Seminar, New Jersey, September 14–15, 2006.
- International Data Corporation “Directions 2005 Conference,” San Jose, CA, March 23 2005.
- Center for Faith and Learning “Leadership Seminar”, Pepperdine University Malibu Campus, August 1-5, 2005.
- “Delivering Information Services” Executive Education Program, Harvard Business School, Boston, MA, July 25-31 2004.
- Center for Faith and Learning workshop on “Integrating Faith and Learning in the Professional Schools,” Pepperdine University, West LA Graduate Campus, April 26-30, 2004.
- CIO Perspectives Conference, Carlsbad, CA, April 17-20, 2004.
- Workshop on Information Systems Research and Development, UCLA Anderson Graduate School of Management, Lake Arrowhead, CA, March 19-21 2004.
- “IT for Non-IT Managers” Executive Education Program, MIT Sloan School of Management, Boston, MA, November 13-14, 2003.
- Attendee, Gartner 2003 Sourcing Summit, LA, CA, June 23-25 2003.
- Participant, Workshop on Information Systems Research and Development, UCLA Anderson Graduate School of Management, Lake Arrowhead, CA, March 28-30 2003.
- Attendee, International Data Corporation “Directions 2003 Conference,” San Jose, CA, March 26, 2003.

- Invited participant, “Managing the Information Resource” Executive Education program, UCLA Andersen School, March 2001.

### **AWARDS AND DISTINCTIONS**

- Association for Information Systems Technology Legacy Award (for the creation and initial management of the ISWorld listserver), December 2009.
- Faculty Service Award, UC Irvine Graduate School of Management, May 2003.
- University College Dublin Graduate School of Business Corporate Partners Award (for “significant and ongoing contribution to the development of the Michael Smurfit Graduate School of Business”), 2000.
- Teaching Excellence Award, Master of Business Studies Program, Graduate School of Business, University College Dublin, 2000.
- President’s Teaching Award (university-wide competition), University College Dublin, 1989-1999.
- University College Dublin Graduate School of Business Corporate Partners Award (for “significant and ongoing contribution to the development of the Michael Smurfit Graduate School of Business”), 1999.
- Research Award, Graduate School of Business, University College Dublin, 1998.
- President’s Research Award (university-wide competition), University College Dublin, 1997.
- Attendee, Organization Communication and Information Systems Faculty Consortium, Academy of Management, 1996.
- Research Award, Graduate School of Business, University College Dublin, 1996.
- Beta Gamma Sigma Award for outstanding scholastic achievement, 1995.
- University of California, Regents Research Fellowship, 1994
- University of California, Regents Research Fellowship, 1993
- International Conference on Information Systems Doctoral Consortium, 1992
- Society for Information Management Doctoral Fellowship, 1992

### **RESEARCH AND DEVELOPMENT FUND RAISING ACHIEVEMENTS**

- UCI CRITO/NSF research grant for study of IT Governance (\$15,000), 2005.
- Rothschild Research Endowment for study of business executive engagement in IT decision-making (\$12,500), 2005-2007.
- Graziadio School Funds for Excellence grant for study of CIO roles and responsibilities (\$4,500), 2004/2005.
- Graziadio School Funds for Excellence grant for study of CIO roles and responsibilities (\$5,100), 2003/2004.
- UCI CRITO/NSF research grant for study of Web Services adoption (\$15,000), 2003.
- UCI CRITO/NSF research grant for study of BPO integration management (\$15,000), 2003.
- UCI CRITO/NSF research grant for study of Web Services adoption (\$15,000), 2002.
- UCI CRITO/NSF research grant for study of eBusiness transformation (\$12,500), 2002.
- UCI CRITO/NSF research grant for study of eBusiness transformation (\$12,500), 2001.

- Secured donation for Information and Learning Technology Infrastructure at the Graduate School of Business, University College Dublin (UCD), Ireland (£3 million), 2000.
- Cambridge Technology Partners support of the UCD Centre for Electronic Commerce and Virtual Organisation (£105,000 over three years), 1999.
- UCD Graduate School of Business Corporate Partners Research Award (£7,000), 1999.
- Fuisz Technologies Newman Scholar in Information Management (£65,000), 1998.
- UCD Graduate School of Business (£5,000 in collaboration with Seamas Kelly), 1998.
- Funding by anonymous donor for Internet-based on-line database subscriptions and library PCs (£114,000 over 3 years), 1998.
- Eircom Technology Enhanced Classroom (£145,000), 1997.
- UCD President's Research Award (£5,000), 1997.
- Elan Newman Scholar in Management Information Systems (£65,000), 1997.
- ITT Newman Scholar in Electronic Commerce (£65,000), 1997.
- US National Science Foundation (US\$300,000 in collaboration with UC Irvine), 1996.
- UCD Graduate School of Business (£2,500), 1996.
- University of California, Regents Research Fellowship, (US\$2,500), 1994.
- University of California, Regents Research Fellowship, (US\$2,500), 1993.