

PEPPERDINE UNIVERSITY

Graziadio School of Business and Management

Jonathan E. Funk

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Experience

Ocean Road Partners (www.oceanroadpartners.com) 2009-present

- Founder of firm providing educational, informational and other resources to startups in southern California.

Allegis Capital (www.allegiscapital.com) 1996-Present

- Managing director since founding of firm; founded and staffed Southern California office and industry presence; built Allegis brand from inception. Established local deal flow.
- Successful investments include Sandpiper Networks (acquired in 2000 for \$630 million), Rent.com (acquired in 2004 for \$430 million) and Shopzilla (acquired in 2005 for \$570 million), all Southern California-based companies. In all cases, directed the first VC (usually Series A) investment, sat on the board and participated in the exit.

InterVen Partners 1985-1995

- One of five founding partners of spinout from First Interstate Bancorp's venture capital unit.
- Responsible for sourcing, evaluating and negotiating investments in startup technology companies.
- Initiated investments of \$17 million resulting in returns of \$31 million*.

First Interstate Capital (unit of First Interstate Bancorp) 1981-1985

- Vice president evaluating investments in startup technology companies.

Fluor Arabia Ltd. (unit of Fluor Corporation) 1978-1979

- Field construction engineer for natural gas processing plants in Saudi Arabia.

Publications / Profiles (2010-2011)

- "Study: \$48 Billion In Value Created Over 15 Years In SoCal IT VC-Backed Firms"
Announced and described unique study and analysis of Southern California technology company exits.
- "By the Numbers: The Returns from Southern California IT IPO's 1995-2009"
Reviewed startup IT IPO's 1995-1998.
- "By the Numbers: The Returns from Southern California IT IPO's 1995-2009 (Part 2)"
Reviewed startup IT IPO's 1999 and 2000.
- "By the Numbers: The Returns from Southern California IT IPO's 1995-2009 (Part 3)"
Reviewed startup IT IPO's 2001-2010.
- "\$7.7 Billion In Liquidity Created in 2011 By SoCal IT Exits, highest since 2000"
Analyzed southern California technology company exits for 2011.

Honors

- Inducted into Los Angeles Venture Association Hall of Fame 2012

Education

- University of Southern California - Marshall School of Business (1979-1981)
Master of business administration degree, Dean's List Scholar.
- University of California at Berkeley (1973-1977)
Bachelor of science degree, civil engineering.

Personal

Advisory / Board Memberships: Los Angeles Venture Association (Executive Committee), Berkeley College of Engineering Foundation, Berkeley Incentive Awards Program