

## Larry J. Kosmont, CRE®

## Chairman and CEO



**Years with Firm:** 35+

**Years of Experience:** 35+

**Education:**

- Masters Public Administration, USC
- B.A. Political Science, State Univ. of New York – Binghamton

**Mr. Larry J. Kosmont, CRE®** is Chairman and CEO of Kosmont Companies, which he founded in 1986. Kosmont Companies is an industry leader in public/private real estate/land use transactions and economic development. In 1990, he founded Kosmont Realty, a real estate brokerage firm, and subsequently launched Kosmont Transactions Services, Inc. which sources financing for public/private projects, P3 initiatives, and infrastructure funding. He is co-principal of California Golden Fund, a USCIS approved EB-5 Regional Center.

Mr. Kosmont's over 30-year career encompasses public/private financial structuring, negotiation, development, and management of real estate and public finance transactions exceeding \$12B. He has assisted hundreds of local government agencies in public finance and real estate matters ranging from large-scale economic development programs to site-specific real estate strategies and projects. He has guided over 1,000 private sector projects in obtaining public approvals, structuring deal terms, and securing public/private financing.

Mr. Kosmont served as Interim City Administrator for City of Montebello, CA which focused on a financial turnaround strategy and redevelopment dissolution. He has also served as a City Manager, Director of Community Development, and Redevelopment Director in the cities of Santa Monica, Seal Beach, Bell Gardens, and Burbank.

**LICENSES/AFFILIATIONS:**

Mr. Kosmont is a Municipal Advisor Representative having achieved the MSRB Series 50 and 54 professional qualifications and is duly registered with the U.S. Securities and Exchange Commission. Mr. Kosmont is a licensed real estate broker in California (DRE No. 01182660), a designated Counselor of Real Estate, CRE®, and has served on or is serving on:

- Pepperdine University, Graziadio School of Business - Board of Directors
- Propmodo – Editorial Advisory Board (Smart Cities)
- USC Executive Education – Board of Directors
- Westside Neighborhood School - Board of Directors
- State Commissioner – California Economic Development Commission
- Metropolitan Water District (MWD) - Board of Directors (represented City of Los Angeles)
- Commissioner, City of Los Angeles - Industrial Development Authority
- City of Manhattan Beach Economic Development Advisory Council – Chairman
- California Association of Local Economic Development (CALED) – Board Advisor
- Los Angeles Business Federation (BIZFED) - Board Member

**AWARDS:**

Mr. Kosmont was designated by the Los Angeles Business Journal (LABJ) as a 2021 Commercial Real Estate Visionary. He is also the recipient of the 2016 California Business Properties Association (CBPA) Champion of the Industry Award for his service in real estate and economic development, and the John H. Nail Award from the League of California Cities for State's Outstanding Assistant City Manager.

Kosmont Companies is one of the L.A. Business Journal's 2021-22 Book of Lists Top 100 Minority-Owned Businesses and the proud recipient of the 2022 CCMF Corporate Sponsor of the Year Award along with the following California Association for Local Economic Development (CALED) Awards of Excellence: 2017 for Economic Development Partnerships – Redondo Beach Marine Ave Hotels Project and 2015 for the South Gate azalea Retail Center Project.